



OFFICE OF LEGAL SERVICES INNOVATION

An Office of the Utah Supreme Court

INNOVATION OFFICE ACTIVITY REPORT

PUBLIC

JANUARY 2021

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SUMMARY

This Report covers the month of January 2020.

The Office has received 37 applications to the Sandbox. The Office has recommended 20 of those applications to the Court for admission to the Sandbox. The Court has authorized 18 entities (in whole or in part) to offer services in the Sandbox. 6 applicants withdrew their applications; 1 has withdrawn but will resubmit its application; 1 applicant was denied by the Office. The Innovation Office has tabled 8 applications based on the Court's statement on referral fees issued December 10, 2020. There are 2 entities currently under active review by the Innovation Office.

The following entities are operational and offering legal services to the public: Blue Bee Bankruptcy, AGS Law, Rocket Lawyer, 1LAW, Tanner LLC, R & R Group's Fiduciary Law Firm, and Estate Guru. There are no indications of material consumer harm.

OVERALL METRICS

Total Applications Received	37
Applicants Recommended to Court for Authorization	20
Applicants Denied Recommendation from Innovation Office	1
Applicants Denied Authorization by Court	0
Applicants Tabled (referral fees)	8
Authorized Entities	18
Entities Reporting Data (this month)	5
Entities Recommended to Exit the Sandbox	0
Key Risks and Trends	There are no reported consumer complaints from reporting entities.

TABLE 1: AUTHORIZED ENTITIES BY SERVICE CATEGORY¹

		10 - Blue Bee	15 - AGS Law	19 - Firmly	04 - Lawpal	05 - Rocket Lawyer	07 - R&R	14 - FOCL	32 - Tanner
Risk Level		Low	Low	Low	Low / Moderate	Low / Moderate	Low / Moderate	Low / Moderate	Low / Moderate
Total Categories		1	3	1	4	15	9	1	1
Accident/Injury	1						X		
Adult Care	2					X	X		
Business	5		X	X		X	X		X
Criminal Expungement	1					X			
Discrimination	1					X			
Domestic Violence	2					X	X		
Education	1	X				X			
Employment	1					X			
End of Life Planning	4		X		X	X	X		
Consumer Financial Issues	4	X			X	X	X		
Healthcare	2					X	X		
Housing (Rental)	2				X	X			
Immigration	1					X			
Marriage and Family	4				X	X	X	X	
Military	1					X			
Native American/ Tribal Issues	-								
Public Benefits	2					X	X		
Real Estate	2		X			X			
Traffic Citations	1								

¹ Entity case counts reflect reporting cumulative between October , 1 2020 - January 31, 2021, based on the entity's most recent report.

TABLE 1 (CON'T): AUTHORIZED ENTITIES BY SERVICE CATEGORY

		02 - 1Law	03 - LawHQ	12 - Nuttall	13 - Estate Guru	27 - Sudbury	23 - Off the Record	30 - Law on Call	31 - DSD Solutions	28 - Pearson Butler	36 - Timp Cert. Advocates
	Risk Level	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate
	Total Categories	18	1	5	5	2	1	5	12	14	2
Accident/Injury	5	X	X	X					X	X	
Adult Care	1	X								X	
Business	7	X	X	X	X			X	X	X	
Criminal Expungement	3	X				X			X		
Criminal - Other)	2	X								X	
Discrimination	1	X		X						X	
Domestic Violence	3	X							X		X
Education	2	X								X	
Employment	6	X	X	X		X			X	X	
End of Life Planning	5	X			X			X	X	X	
Consumer Financial Issues	4	X			X			X		X	
Healthcare	2	X			X						
Housing (Rental)	4	X						X	X	X	
Immigration	3	X							X	X	
Marriage and Family	3	X		X					X		X
Military	1									X	
Native American/ Tribal Issues	1									X	
Public Benefits	3	X							X	X	
Real Estate	5	X			X			X	X	X	
Traffic Citations	3	X					X		X		

TABLE 2: AUTHORIZED ENTITIES BY SERVICE MODEL

		10 - Blue Bee	15 - AGS Law	19 - Firmly	04 - Lawpal	05 - Rocket Lawyer	07 - R&R	14 - FOCL	32 - Tanner
Risk Level		Low	Low	Low	Low / Moderate	Low / Moderate	Low / Moderate	Low / Moderate	Low / Moderate
Total Models		2	1	1	2	2	2	3	2
Lawyers employed / managed by nonlawyers	6	X			X	X	X	X	X
<50% nonlawyer ownership	2	X	X						
50% + nonlawyer ownership	5				X	X	X	X	X
Fee sharing	-								
Software provider /w lawyer - doc completion	1				X				
Software provider w/ lawyer involvement	-								
Software provider w/out lawyer involvement	-								
Non-lawyer provider w/ lawyer involvement	-								
Nonlawyer provider w/out lawyer involvement	-								
Intermediary Platform									

TABLE 2 (CON'T): AUTHORIZED ENTITIES BY SERVICE MODEL

		02 - 1Law	03 - LawHQ	12 - Nuttall	13 - Estate Guru	27 - Sudbury	23 - Off the Record	30 - Law on Call	31 - DSD Solutions	28 - Pearson Butler	36 - Timp Cert. Advocates
Risk Level		Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate
Total Models		4	3	4	6	1	3	3	4	3	1
Lawyers employed / managed by nonlawyers	6	X	X	X	X			X	X		
<50% nonlawyer ownership	2		X	X							
50% + nonlawyer ownership	6	X			X		X	X	X	X	
Fee sharing	4			X	X		X			X	
Software provider /w lawyer - doc completion	2				X				X		
Software provider w/ lawyer involvement	6	X	X	X	X	X	X				
Software provider w/out lawyer involvement	-										
Non-lawyer provider w/ lawyer involvement	5	X			X			X	X	X	
Nonlawyer provider w/out lawyer involvement	1										X
Intermediary Platform	0										

TABLE 3: AUTHORIZED ENTITIES REPORTING STATUSES

Entity Name	Risk Category	Launch Date	First Report Due	Frequency
Blue Bee Bankruptcy	Low	Oct. 1, 2020	Jan. 5, 2021	Quarterly
AGS Law	Low	Oct. 1, 2020	Jan. 5, 2021	Quarterly
Firmly LLC	Low	Jan. 1, 2021	Apr. 5, 2021	Quarterly
Rocket Lawyer	Low-Moderate	Oct. 1, 2020	Nov. 5, 2020	Monthly
R&R Legal Services	Low-Moderate	Jan. 1, 2021	Feb. 5, 2021	Monthly
LawPal	Low-Moderate	Jan. 15, 2021	Jan. 5, 2021	Monthly
FOCL Law	Low-Moderate	Jan. 1, 2021	Feb. 5, 2021	Monthly
Tanner	Low-Moderate	Jan. 1, 2021	Feb. 5, 2021	Monthly
1Law	Moderate	Oct. 1, 2020	Nov. 5, 2020	Monthly
LawHQ	Moderate	TBD	TBD	Monthly
Nuttal Brown	Moderate	Feb. 1, 2021	Mar. 5, 2021	Monthly
Estate Guru	Moderate	Dec. 1, 2020	Jan. 5, 2020	Monthly
Sudbury Consulting / Code for America	Moderate	TBD	TBD	Monthly
Off the Record	Moderate	TBD	TBD	Monthly
Law on Call	Moderate	Feb. 1, 2021	Mar. 5, 2021	Monthly
DSD Solutions	Moderate	TBD	TBD	Monthly
Pearson Butler	Moderate	Mar. 1, 2021	Apr. 5, 2021	Monthly
Timp Cert. Legal Advocates	Moderate	TBD	TBD	Monthly

